

# NAIOP Pittsburgh is the region's premier commercial real estate association.

We are the leading industry resource to foster business relationships, promote responsible development and support growth of the region through education, leadership and advocacy.





## **High-Impact Networking**

NAIOP Pittsburgh members can connect with nearly 350 members in the Pittsburgh region and 19,000 across North America as a part of NAIOP's extensive chapter network.

### **Connect with Industry Leaders**

Network with the power players in the Pittsburgh region through events such as monthly chapter meetings, project tours of innovative developments, annual golf outing, ski trip, iconic Night at the Fights, Annual Awards Banquet and holiday party.

## **Movers and Shakers Wanted**

There's no stronger association for commercial real estate in the Pittsburgh region. NAIOP Pittsburgh members build partnerships that further their careers and their businesses.

"In commercial real estate, you need the right partners at the right time. There's no better organization for building relationships than NAIOP Pittsburgh."

BILL HUNT President & CEO, Elmurst Group NAIOP Pittsburgh member since 1994

# AND ADVANCE YOUR BUSINESS

# STAY INFORMED OF INDUSTRY NEWS AND TRENDS

NAIOP Pittsburgh provides opportunities to share best practices and industry insights about office, industrial, mixed-use and retail through educational events including our monthly chapter meetings, project tours and NAIOP Corporate education events.

For insights into the local market, read NAIOP Pittsburgh's *Developing Pittsburgh* magazine, published bi-annually in print and online. The magazine features news and perspectives from Pittsburgh commercial real estate leaders.

#### KEEP A COMPETITVE EDGE – THROUGHOUT YOUR CAREER

Participate in programs tailored to every stage of your commercial real estate career, from the Developing Leaders program for young professionals to leadership and mentoring opportunities for veteran industry leaders.





# **Impact Your Industry**

NAIOP Pittsburgh serves as your voice in City Hall, in Harrisburg and as part of NAIOP's federal delegation on policy issues that impact your business and development activity in the Pittsburgh region.

We work to engage elected officials and policy decision-makers on key issues including permitting, zoning, tax and infrastructure.

Contact our office to learn more about NAIOP Pittsburgh's powerful advocacy and how you can make a difference on commercial real estate's pressing legislative priorities.



"NAIOP Pittsburgh is the leading advocacy voice in Western Pennsylvania."

**GREGORY QUATCHAK** 

Founding Principal Civil & Environmental Consultants, Inc. NAIOP Pittsburgh member since 1991



# Shape Commercial Real Estate

NAIOP Pittsburgh provides seasoned commercial real estate professionals with the knowledge and networking they need to keep a competitive edge in an ever-changing industry.

#### INDUSTRY LEADERSHIP

Get involved in shaping your local chapter and the greater CRE industry. Join a chapter committee or become a mentor to a young professional member.

#### ADVANTAGEOUS PARTNERSHIPS

NAIOP Pittsburgh provides platforms and events for developers to build relationships with their Pittsburgh counterparts and other CRE professionals.

#### EXCEPTIONAL EDUCATION

NAIOP Pittsburgh's programming helps our members stay informed about market conditions and ahead of emerging trends.





# **Develop Your Career**

Our **Developing Leaders program**, for CRE professionals 35 and under, serves as a catalyst to propel careers to the next level. We provide the tools, resources and connections to help our DLs reach their professional goals.

#### VALUABLE MENTORING

NAIOP Pittsburgh's mentorship program helps our DLs engage with experienced professionals.

#### STRATEGIC RELATIONSHIPS

Develop the relationships with other CRE leaders in Pittsburgh that can last throughout your career.

#### PREMIER EVENTS

NAIOP's **Developing Leaders Project Series** offers a behind-the-scenes look at several cutting-edge development projects each year. Special DL events include lunch and learns with industry leaders, bowling, ax throwing, clay shooting and more.

"NAIOP membership has been a huge asset as I've grown in my career, offering access to key players in the industry."

RYAN SCHWOTZER
President, Crossgates, Inc.
NAIOP Pittsburgh member since 2010

Learn more about NAIOP Pittsburgh and become a member at naioppittsburgh.com.







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